**Request for Quotation (RFQ)**

This document is set out to specify a scope of work and / or a component supply request for quote between the company (Canoo) and a supplier to develop a world class automotive product. The document should be read in full and responded to per the requests being made.

Canoo Global location directory

Location Address Phone

Canoo Inc. 19951 S Mariner Ave 623-866-3875

Headquarters USA Torrance, CA 90503

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| --- | --- | --- | --- | --- |
| DRE Name | Enrico Sala | Email | enrico.sala@canoo.com | |
| Buyer Name | Stephen Gould | Email | stephen.gould@canoo.com | |
| Description of Item | | Charge Port Assembly | | |
| Type of Service | | Build to Print  Design to Specification  Standard Part  Other Engineering Svcs | | |
| Warranty Required: | | No  Yes, if yes: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | |
| Payment Terms | | Net 60 days | | |
| Incoterm (Term & named place) | | FCA,  DDP,  \_\_\_\_ : \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | |
| Packaging | | Expendable  Reusable  Custom : \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | |
| Applicable Program Models:  (Refer to “4. General Attachments” for respective volume information) | | LV (U.S.)  DV | | RV  CV |
| Other (See 1.a. “Scope Definition” for clarification of applicable models.) | | |

Revision record

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| --- | --- | --- | --- |
| Rev No. | Change | Date | Author |
| 0.1 | Initial RFQ release (preliminary format) | 04/01/2020 | S. Gould |
| 1.1 | Updated CTS, “Concept.stp”, Timing and Volume plan, Collaboration Agreement, RFQ format | 04/14/2020 | S. Gould |
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Canoo, with the help of selected expert suppliers, will design and build a full EV for global markets. Manufacturing location will initially be US, then is expected to transition to China (with exact locations to be defined at a later date). Canoo engineering location will be Los Angeles, California, USA. All materials intended for the vehicle(s) to be automotive grade and will meet or exceed North American SAE or equivalent, unless otherwise specified.

Contents:

1. RFQ general requirements & response checklist
2. Commodity information
   1. Scope of RFQ
   2. Supplier responsibility
   3. Technical requirements
3. RFQ Evaluation Criteria
4. General attachments to the RFQ
5. RFQ general requirements & response checklist:

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| --- | --- | --- | --- |
|  | Element | Requirement | How to reply |
| a) | ED&T | Provide ED&T quote for engineering services | Complete following tab:  File: “**3-BOM-(TEMPLATE)**”  Tab: ““**ED&T worksheet**” |
| b) | Timing | Provide a timing plan to support program deliverables |
| c) | Testing & Validation | Provide a costed DV & PV to support technical requirements | Complete following tab:  File: “**4-DVP-(TEMPLATE)**”  Tabs: “**DV Plan**”, “**PV Plan**” |
| d) | Unit Pricing, Prototype | Provide prototype parts supply quote to pre-production volumes and MRD dates given | Complete following tab:  File: “**3-BOM-(TEMPLATE)**”  Tab: “**BOM SUMMARY PROTOTYPE**” |
| e) | Tooling, Prototype | Provide Tooling quote to support prototype builds |
| f) | Unit Pricing, Production | Provide piece price quote to production volumes and manufacturing locations | Complete following tab:  File: “**3-BOM-(TEMPLATE)**”  Tab: “**BOM SUMMARY PRODUCTION**” |
| g) | Tooling, Production | Provide Tooling quote to support production |
| h) | Collaboration Agreement (if applicable) | Review and provide basic, initial feedback. This document is associated with ED&T activity. | Redlined Collaboration Agreement |
| i) | Supplier Self-Assessment | Review and complete survey about key performance criteria. | Complete Assessment |
| j) | Terms and Conditions for the Purchase of Production Materials & Automotive Components | Review only. This document is associated with production supply. | Review Only |
| k) | RFQ Summary | Provide quote response overview | **5-SUPPLIER QUOTE SUMMARY (TEMPLATE)** |

1. Commodity information
   1. Scope of RFQ: Development, Validation, SOP, and Production years
   2. Supplier responsibility: Design and Manufacturing (Design/Build-to-Spec)
   3. Technical Requirements: Concept CAD, Packaging CAD, and CTS
2. RFQ Evaluation Criteria – the following items will be used to evaluate your response to this RFQ. These are listed in no specific order.
   1. Supplier Self Assessment
   2. Financial Review
   3. Capacity Assessment
   4. Cost
   5. Risk Assessment
3. General Attachments

Standard

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| --- | --- | --- |
| # | Document | Location |
| 1 | Request for Quotation cover page | This document |
| 2 | Program Timing and Volume plan | 2-TIMING-VOLUMES-Aggregate R7.0.xlsx |
| 3 | Unit, ED&T, and Tooling cost detail | 3-BOM-(TEMPLATE) R1.4.xlsx |
| 4 | Testing and Validation cost detail | 4-DVP-(TEMPLATE) R1.1.xlsx |
| 5 | Total project cost proposal | 5-SUPPLIER QUOTE SUMMARY (TEMPLATE) R1.0.docx |
| 6 | Collaboration Agreement (ED&T) | Canoo Supplier Collaboration Agreement (1.1.20).pdf |
| 7 | Supplier Self Assessment | Updated at canoo.supplychain.com |
| 8 | Supplier Quality Manual | Updated at canoo.supplychain.com |
| 9 | Terms and Conditions for the Purchase of Pre-Production Materials (Build-to-Print parts) | Updated at canoo.supplychain.com |

Commodity Specific

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| # | Document | File Name |
| 10 | Component Technical Spec (CTS) | [CANOO] CCS1 Chargeport Requirements R.10 (2020-04-06).pdf |
| 11 | 3D CAD Model (assembly) | CHARGE\_PORT\_GAMMA\_CONCEPT\_REV2\_(2020-04-06).stp |
| 12 | 3D CAD Model (envelope) | CHARGE PORT SURROUNDINGS.stp |
| 13 | RASIC | Prelim RASIC-BtS R3.1.pdf |